



New Customer Set Up

v 1.1

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New Customer Set Up

Proper Customer Creation in Exigo is critical for accurate processing and reporting throughout the system – including Commissions. This training module will focus on the following:

1. What is a Customer
2. How to Create a New Customer
 - a. General Tab
 - b. Payment Info Tab
 - c. Commission Tab
 - d. Other Tab
 - e. User Defined Tab
 - f. Notes Tab

What is a Customer?

In Exigo, Customers are defined as anyone who wishes to sign up or purchase products from the Client. A clear distinction needs to be made here between Client and Customer.

Client: A Company that runs their business through Exigo.

Customer: An end user of the Client. Specifically, an end user who purchases products from the Client. Customers within Exigo may have many different possible designations. Customer designations are determined by the Client.

The three most common types of Customers are:

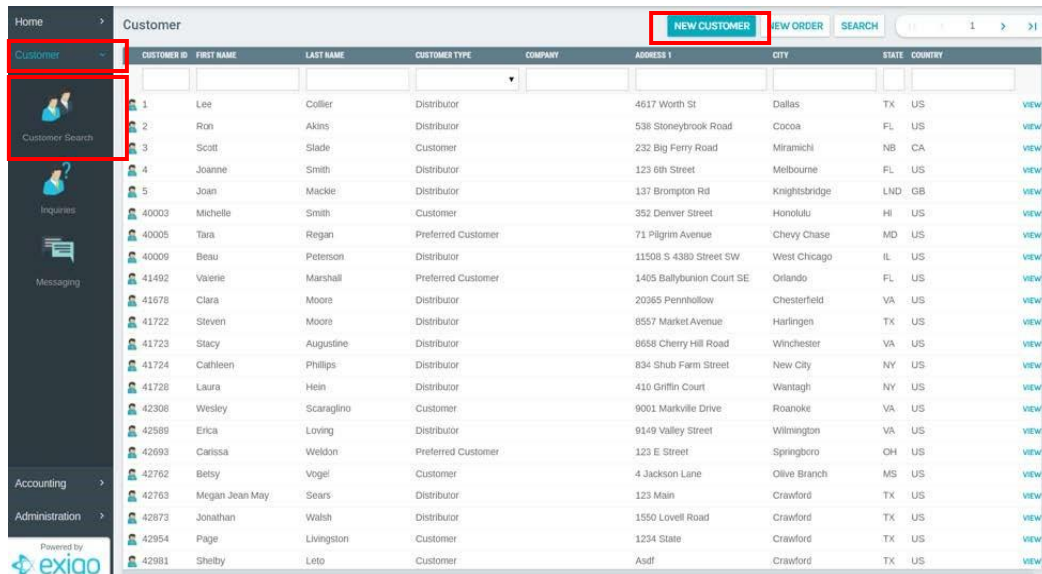
- **Retail:** These Customers typically receive Retail Pricing and do not have the ability to achieve Ranks, Bonuses, or Commissions. Retail Customers usually do not have the ability to Enroll new Customers.
- **Preferred:** These Customers typically receive lower Pricing than Retail Customers and may be eligible for other incentives as defined by the Client. In some cases, Preferred Customers can Enroll new Customers, but this is not the norm.
- **Distributor:** These Customers typically receive Wholesale Pricing and can achieve Ranks, Bonuses, and Commissions. Distributors are the Customers that Enroll new Customers and Sponsor them throughout their lifecycle. Distributors may be considered independent business owners who sell the products of the Client.

How to Create a Customer

To create a new Customer, log in to Exigo.com and navigate to:

Customer > Customer Search.

The following screen will be displayed showing all existing Customers.

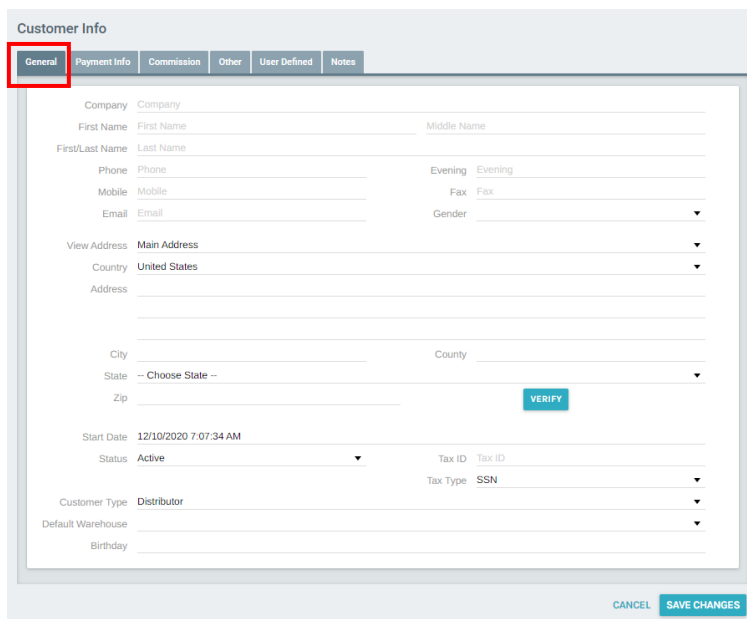


CUSTOMER ID	FIRST NAME	LAST NAME	CUSTOMER TYPE	COMPANY	ADDRESS 1	CITY	STATE	COUNTRY	
1	Lee	Collier	Distributor		4617 Worth St	Dallas	TX	US	VIEW
2	Ron	Akins	Distributor		538 Stonybrook Road	Cocoa	FL	US	VIEW
3	Scott	Slade	Customer		232 Big Ferry Road	Miramichi	NB	CA	VIEW
4	Joanne	Smith	Distributor		123 6th Street	Melbourne	FL	US	VIEW
5	Joan	Mackie	Distributor		137 Brompton Rd	Knightsbridge	LND	GB	VIEW
40003	Michelle	Smith	Customer		352 Denver Street	Honolulu	HI	US	VIEW
40005	Tara	Regan	Preferred Customer		71 Pilgrim Avenue	Chevy Chase	MD	US	VIEW
40009	Beau	Peterson	Distributor		11508 S 4380 Street SW	West Chicago	IL	US	VIEW
41492	Valerie	Marshall	Preferred Customer		1405 Ballyunion Court SE	Orlando	FL	US	VIEW
41678	Clara	Moore	Distributor		20365 Pennhollow	Chesterfield	VA	US	VIEW
41722	Steven	Moore	Distributor		8557 Market Avenue	Harlingen	TX	US	VIEW
41723	Stacy	Augustine	Distributor		8658 Cherry Hill Road	Winchester	VA	US	VIEW
41724	Cathleen	Phillips	Distributor		834 Shub Farm Street	New City	NY	US	VIEW
41726	Laura	Hein	Distributor		410 Griffin Court	Wantagh	NY	US	VIEW
42308	Wesley	Scaraglino	Customer		9001 Markville Drive	Roanoke	VA	US	VIEW
42589	Erica	Loving	Distributor		9149 Valley Street	Wilmington	VA	US	VIEW
42693	Carissa	Weldon	Preferred Customer		123 E Street	Springboro	OH	US	VIEW
42762	Betsy	Vogel	Customer		4 Jackson Lane	Olive Branch	MS	US	VIEW
42763	Megan Jean May	Sears	Distributor		123 Main	Crawford	TX	US	VIEW
42873	Jonathan	Walsh	Distributor		1550 Lovell Road	Crawford	TX	US	VIEW
42954	Page	Livingston	Customer		1234 State	Crawford	TX	US	VIEW
42981	Shelby	Leto	Customer		Asdf	Crawford	TX	US	VIEW

Clicking on New Customer will open the window shown on the next page.

ADD A NEW CUSTOMER – GENERAL TAB

Clicking on New Customer opens the window below. Always start with the General Tab. Each field will be explained below.



Customer Info

General | Payment Info | Commission | Other | User Defined | Notes

Company:

First Name: Middle Name:

First/Last Name:

Phone: Evening:

Mobile: Fax:

Email: Gender:

View Address: **Main Address**

Country: **United States**

Address:

City: County:

State: **-- Choose State --**

Zip: **VERIFY**

Start Date: 12/10/2020 7:07:34 AM

Status: **Active**

Tax ID: Tax ID:

Tax Type: **SSN**

Customer Type: **Distributor**

Default Warehouse:

Birthday:

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Company: Some Distributors may choose to use a Company Name instead of their own name. This Company name is typically a “Doing Business As” Name. (Not Required)

First/Last Name: These two fields are required. For some Clients, the Name entered here must match the Name on the Paperwork/Legal Name.

Phone: This is also referred to as “Day Phone”. This field may be required by the Client.

Evening: This is typically the Home Phone Number. (Not Required)

Mobile: This is the Mobile Phone Number. This field is often required to receive SMS messages.

Fax: This is the Fax Number. (Not Required)

Email: This is the main Email Address for the Customer. This field is often required by the Client to receive communications.

Gender: Values for this field are Male, Female, Unspecified. This field is typically not required.

View Address: This field allows the input of multiple Addresses. The Main Address is required. The other most common type of Address is the Mail Address (or Shipping Address). Mail Address is only required if it is different from the Main Address. Most clients prohibit the use of P.O. Boxes for Addresses.

Address (3 Lines): These fields are standard Address fields and are required for proper functioning of Orders.

Country: The Country associated with the Address. (Required)

City: The City associated with the Address. (Required)

County: The County is often not used but may be required by the client for internal purposes.

State: This is the Standard State associated with the Address. Basic functionality also includes State Codes for military addresses. (Required)

Zip: The Zip Code associated with the Address. (Required)

Verify: This button is used to Verify the Address entered with the USPS. A checkmark will appear if the Address is Verified.

Start Date: This is the date the Customer is enrolled. (Required)

Status: This is the Customer Status. Customer Status is defined by the Client. Choose the appropriate Customer Status from the drop-down menu. The most common Customer Statuses are Active, Inactive, Terminated.

Tax ID: This field will accept multiple types of Tax IDs including TIN and SSN. The field will accept dashes. Some Clients require this field – especially for Distributors.

Tax Type: This field identifies the Type of Tax ID. Choose the appropriate type from the drop down. (Required if the Tax ID is required).

Customer Type: This field identifies the Type of Customer and is required for proper system functioning. The Customer Types are defined by the Client. The three most common types are Distributor, Preferred, and Retail.

Default Warehouse: Each Customer is tied to a Warehouse. This is the Warehouse from which the Customer typically receives Orders. This can be overridden when placing an Order.

Birthday (Required): This is the Birth Date of the Customer. This is sometimes required by Clients so that special promotions and/or communications may be sent to the Customer around the time of their Birthday.

ADD A NEW CUSTOMER – PAYMENT INFO TAB

This screen allows the entry of up to 2 Credit Cards, a Checking Account, and 2 Wallet Accounts.

This Page is used for Payment of Orders. Each field will be explained on the following page.

Customer Info

General	Payment Info	Commission	Other	User Defined	Notes
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Edit Account **Primary Credit Card** ▼

Credit Card Type **(None)** ▼

Cardholder Name **Cardholder Name**

Credit Card Number: Credit Card # CVV:

Expiration Date: **(None)** ▼ **(None)** ▼

Use Main Address

Country **United States** ▼

Address

City County

State **-- Choose State --** ▼

Zip

Edit Account: Use this field to select the payment type you would like to add. You may enter multiple types of Payment Information: Primary Credit Card, Secondary Credit Card, Checking Account, Primary Wallet Account, and Secondary Wallet Account. This document will only cover the entry of Credit Cards.

Credit Card Type: This field identifies the type of Credit Card to be entered. The choices are: Unknown, Visa, MasterCard, Amex, Discover. The Credit Card Types used are defined by the Client.

Cardholder Name: This is the Name shown on the Credit Card. (Required)

Credit Card #: This is the full Credit Card Number. (Required)

Expiration Date: This is the Expiration Date shown on the Card. (Required)

NOTE: Exigo does not store CVV.

Use Main Address: This check box allows the use of the Main Address (previously entered on the General Tab) as the Billing Address for the Card. If the Billing Address is different from the Main Address, then the correct Billing Address must be entered.

Country: The Country associated with the Address. (Required)

Address (3 Lines): These fields are standard Address fields and are required for proper functioning of Orders.

City: The City associated with the Address. (Required)

County: The County is often not used but may be required by the client for internal purposes.

State: This is the Standard State associated with the Address. Basic functionality also includes State Codes for military addresses. (Required)

Zip: The Zip Code associated with the Address. (Required)

Verify: This button is used to Verify the Address entered with the USPS. A checkmark will appear if the Address is Verified.

ADD A NEW CUSTOMER – COMMISSION TAB

This tab is mainly used to enter account information for Commissions Payout. However, there are two key fields at the bottom of the tab related to the Client’s Tree.

Each field will be explained below.

Customer Info

General

Payment Info

Commission

Other

User Defined

Notes

Rank	[None] ▼
Payable To	Payable To
Payable Type	Check ▼
Placement Preference	Strategic Placement ▼
<input type="checkbox"/> Use Mail Address For Payment Card <input type="checkbox"/> Use Binary Holding Tank	
Deposit Name	Deposit Name
Deposit Account Number	Deposit Account Number
Deposit Routing Number	Deposit Routing Number
Iban	Iban
Swift Code	Swift Code
Deposit Bank Name	Deposit Bank Name
Deposit Bank Country	United States ▼
Deposit Bank Address	
Deposit Bank City	
Deposit Bank State	-- Choose State -- ▼
Deposit Bank Zip	<input style="width: 80%;" type="text"/>
Bank Account Type	Checking ▼

VERIFY

Organization

Enroller	<input type="text"/>	...
Sponsor	<input type="text"/>	...
Binary Parent ID	Binary Parent ID	...
Position	Left ▼	
<input checked="" type="checkbox"/> Find Available <small>If checked, the binary tree will place the customer in the next available position if the requested position is not available.</small>		

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Use Mail Address for Payment Card: This box may be checked if the Mail Address is to be used for Payment Card Creation. Payment Cards are created by vendors such as Hyperwallet.

Use Binary Holding Tank: This box may be checked to indicate to the system that you want the account created without requiring Binary Placement.

Deposit Name: This is the Name listed on the Deposit Account. This may be different from the Customer Name.

Deposit Account Number: The Account Number where the Deposit will be made. If this number is not correct, payment cannot be made via Direct Deposit.

Deposit Routing Number: The Routing Number of the Bank where the Deposit will be made. If this number is not correct, payment cannot be made via Direct Deposit.

Iban: The International Bank Account Number is an internationally agreed system of identifying bank accounts across national borders to facilitate the communication and processing of cross border transactions with a reduced risk of transcription errors. If this is applicable, the Bank will supply the value.

Swift Code: This is a unique identification code for both financial and non-financial institutions established by the International Organization for Standardization. The acronym SWIFT stands for the Society for Worldwide Interbank Financial Telecommunication.

Deposit Bank Name: This is the name of the Financial Institution where the Deposit will be made (i.e. Bank of America).

Deposit Bank Address: This is the address of the Bank where the Deposit will be made.

Deposit Bank City: This is the City in which the Bank is located.

State: This is the State in which the Bank is located.

Country: This is the Country in which the Bank is located.

Deposit Bank Zip: This is the Zip Code of the Bank where the Deposit will be made.

Verify: This button may be used to verify the address with the USPS.

Bank Account Type: This identifies the type of account to which the Deposit will be made.

Enroller: This field identifies the Customer under which the New Customer will be added. This field must be filled out for all Customer Types. This field affects the Enroller Tree.

Sponsor: This field identifies the Customer under which the New Customer will be added. This field is only required for Customer Types that can Sponsor other Customers. This field affects the Unilevel/Binary Tree.

Position: This denotes which side of the indicated Binary Parent you want to place the new account on in the Binary Tree.

Find Available: If checked, the binary tree will place the customer in the next available position if the requested position is not available.

ADD A NEW CUSTOMER – OTHER TAB

The two most important aspects of this tab are Sales Tax Exemption and Language. The remainder of the fields will be covered in future training modules.

To identify a Customer as Sales Tax Exempt, ensure the Sales Tax ID and Sales Tax Exempt Expires fields are completed and the Sales Tax-Exempt box is checked.

To select Language Preference, choose the appropriate language from the drop-down menu.

Customer Info

General | Payment Info | Commission | **Other** | User Defined | Notes

Sales Tax ID: Sales Tax Exempt

Sales Tax Exempt Expires:

GST: Exempt

PST: Exempt

HST: Exempt

Language: ▼

State Tax Override:

County Tax Override:

City Tax Override:

Date 1:

Date 2:

Date 3:

Date 4:

Date 5:

ADD A NEW CUSTOMER – USER DEFINED TAB

This tab houses the User Defined Fields at the Customer Level. Each client has a limited number of User Defined Fields at the Customer Level (15 total). These fields are defined by the Client.

To configure User Defined Fields, go to Administration > Settings > Modify Customer Settings > Custom Fields.

Below are examples of User Defined Fields at the Customer Level.

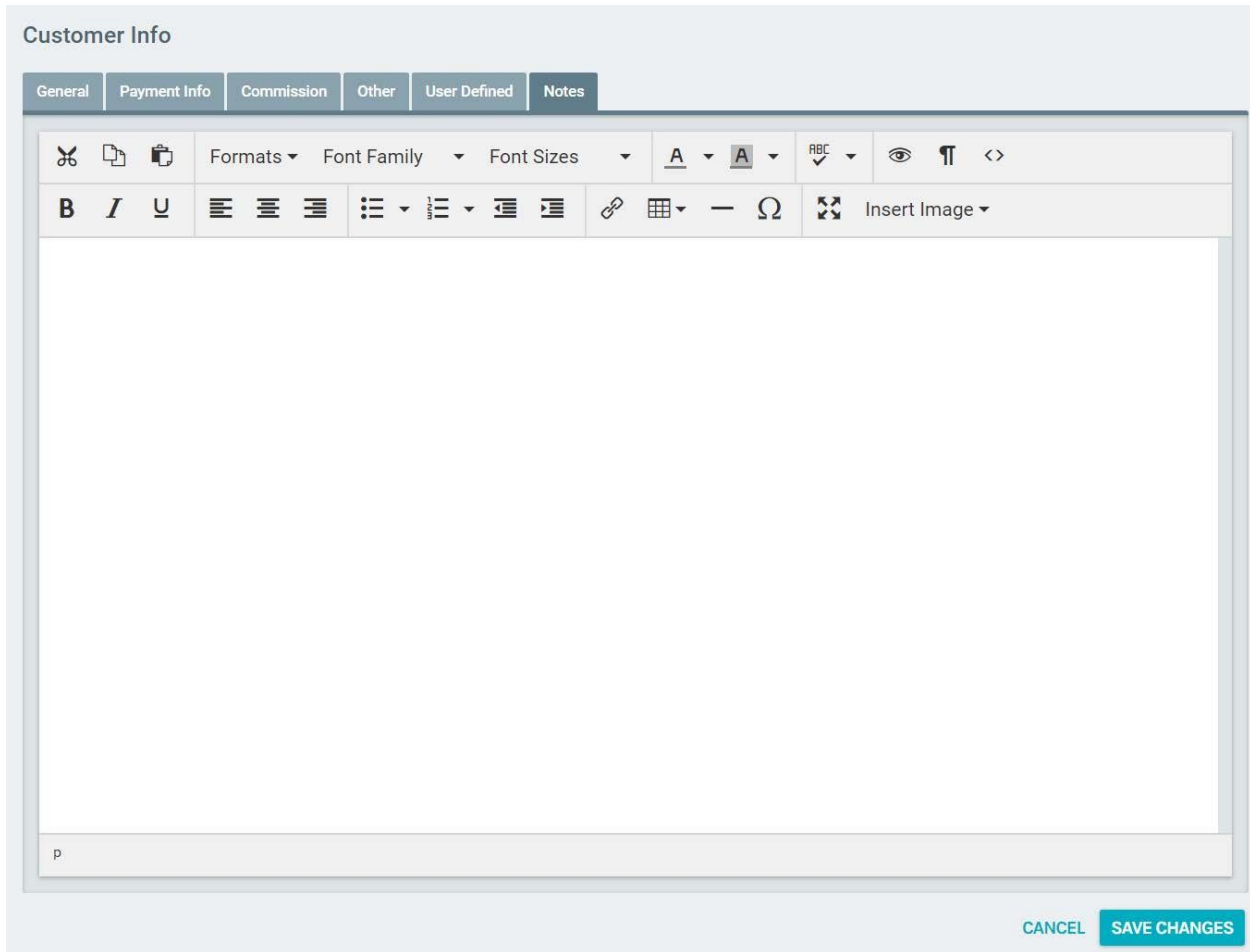
Customer Info

General	Payment Info	Commission	Other	User Defined	Notes
Tier Level <input type="text"/>					
Skin Type <input type="text"/>					
Income Goals <input type="text"/>					
Training Level <input type="text"/>					
Car Bonus 300 <input type="checkbox"/>					
Qualified					
Car Bonus 600 <input type="checkbox"/>					
Qualified					

CANCEL SAVE CHANGES

ADD A NEW CUSTOMER – NOTES TAB

This tab allows the ability to enter notes on the Customer. The Customer will not see these notes. These are often helpful for Customer Service Teams. The notes are free form. It is always recommended that the person entering the note include their name and date.



Customer Info

General | Payment Info | Commission | Other | User Defined | **Notes**

Rich text editor toolbar: Cut, Copy, Paste, Formats, Font Family, Font Sizes, Text Color, Background Color, Bulleted List, Numbered List, Indent, Outdent, Link, Table, Horizontal Line, Insert Image.

Text area: p

CANCEL SAVE CHANGES